

## CASE STUDY

# OFFSHORE SOURCING SUPPORT TO MEET IMMEDIATE HIGH-VOLUME STAFFING DEMAND

### About Client:

The client is one of the largest specialist recruitment solutions provider catering to the infrastructure and renewable landscape worldwide.



[www.qxglobalgroup.com](http://www.qxglobalgroup.com)



## Business challenges

The client was required to fulfill high-volume recruiting demand of candidates with niche skillset within the wind energy landscape. The target was set to deliver 50 best-fit candidates within 3 weeks while also overcoming competitors working on the same requisition..

High-volume  
recruiting demand



**50 CANDIDATES**

Challenging  
deadline



**3 WEEKS**

Niche  
candidates



**WIND ENERGY**

## Solution:

The client joined hands with QX Global Group to scale up its service delivery capabilities and meet imminent high-volume staffing demands swiftly.

## Scope of Activities:

- 2 offshore FTEs (passive candidate sourcing experts) deployed by QX.
- Traced 200+ candidates with required skillsets on Talisman and Indeed platforms .
- Initiated engagement with mapped candidates through email.
- Upon email confirmation, candidates were contacted by FTEs through phone calls to screen for relevant experience, gauging interest and ensuring culture-fit requirement.
- The collected candidate details were sent to the onsite client team for approval.
- The approved lot of candidates was submitted to the end-client hiring manager every Friday.
- An online report on the cloud enables the client to gain real-time updates on the sourcing progress .

**2 FTEs**



**200+ candidates  
(first shortlist)**



**Email engagement**



**Telephonic Screening**



**Client submissions**



**Hiring Manager Submissions**



**50 Offers in 3 weeks**

## Result

**30 CVS**

Average weekly submissions  
to onsite client

**25 CVS**

Average weekly submissions to  
the end-client hiring manager

**50 OFFERS**

Generated in 3 weeks  
between 2 offshore FTEs