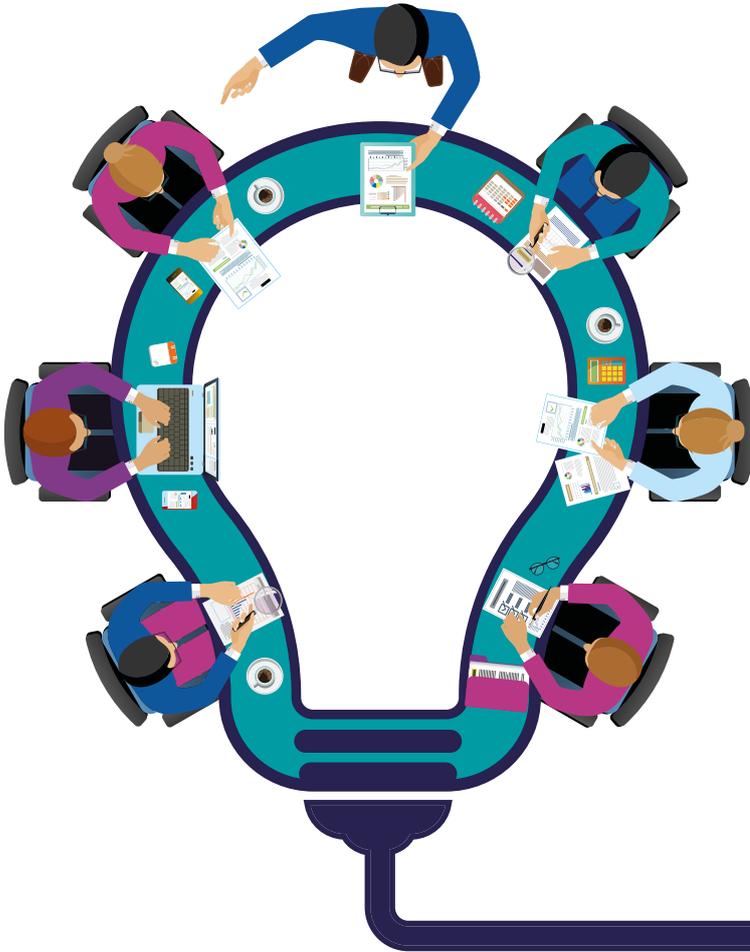




Jobs *transform* lives



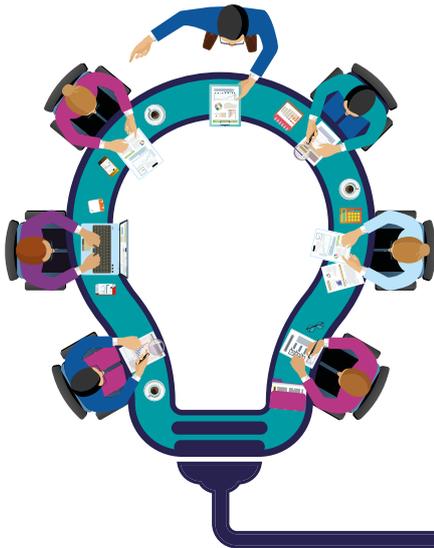
Thinking of starting a recruitment business?

www.rec.uk.com/start-up

Recruitment &
Employment
Confederation

Jobs *transform* lives, which is why we're building the best recruitment market in the world.

Recruitment plays a crucial role in shaping and growing the UK labour market, ensuring businesses find the right talent and people find the right jobs.



What is the REC Start-up programme?

The REC Start-up programme is designed to give entrepreneurs everything they need to set up a successful recruitment business.

You will learn to prepare realistic business plans, to define your terms of business, adhere to all legal regulations, and to build finance, sales and marketing platforms.

Your Start-up programme includes:

- Three days' comprehensive training
- Training notes and course file
- A practical guide to relevant legislation
- Training credit worth **£125** for future professional development

Price

£1,295 + vat



How can membership support your start-up business?



Extensive legal services

- Access to an in-house team of three solicitors and four legal advisers
- Access to a team of external tax/VAT/H&S and complex HR issues experts
- Free legal updates every month
- Online legal guides and factsheets
- Model Document and Policies Library
- Legal expenses insurance*



Essential business tools

- Dedicated account management
- Specialist sector knowledge:



Scale Up – a series of events, guides, research and podcasts designed to help your business grow



Model documents, contracts and terms – updated regularly through our online Legal resources section



Research

- **JobsOutlook** – a monthly survey of employers' hiring intentions
- **Scale Up Workbook** – a practical step-by-step guide for growing your business
- **The Seven Secrets series** – highlighting practical steps for development and growth



Up to **£8,000** savings on IRP learning



Up to **50%** off IRP membership



£3,750 savings on in-company training



More than **£12,000** saved on average by a recruitment business with 1-5 branches (making three calls/month to the legal helpline)



Up to **50%** discount on business-critical services



£1,000 legal expenses insurance*



Vital industry research worth **£1,000**

*Terms and conditions apply

REC's top ten tips on starting a recruitment business

If you want to start your own agency, the REC is here to help. We understand the questions you have, the opportunities available, and the pitfalls to avoid. For a taster of some of the areas we cover, read our **10-step guide** for starting a recruitment business at www.rec.uk.com/start-up



“ The tutor was excellent and I found him very knowledgeable in this sector

Start-up your own agency course attendee,
Build Out Recruitment, September 2017.



How can I find out more about the REC Start-up programme?

Visit www.rec.uk.com/start-up or call **020 7009 2100** and talk to our Business Development team.