REC
Premium Products
2019

Recruitment & Employment Confederation
Your REC membership offers access to recruitment’s widest range of advice, guidance, learning and business support.

REC premium products are designed by recruiters, for recruiters. We offer learning and development opportunities, bespoke business consultancy and independent accreditation through our Audited products.

Your REC membership gives you exclusive discounts across our range of business services and products.

Because we are a not-for-profit organisation, every penny you spend with us is reinvested back into improving our services and supporting your voice as we represent your industry to the highest levels of government.

If you’d like to discuss our services further, please get in touch with your REC account manager on 020 7009 2100 or drop me an email at carol@rec.uk.com.

Carol Scott
Head of Corporate Membership

We can help. Take a look through this brochure and give your account manager a call to discuss developing a bespoke plan for your business in 2019.
Essential business tools

Your REC membership already includes access to a range of business-essential tools provided as part of our strategic partnership with Croner. In addition to these, you get access to the following with an exclusive 15% discount.

- **Croner OnSite** – a specialist service which provides a highly qualified employment law expert to handle the end-to-end process of any formal meeting.

- **Online job evaluation tool** – designed to simplify any pay and grading project, producing transparent and justifiable results, and ensure you are comparing the right jobs at the right level against the external market, either for your own business or as part of a value-added service to clients.

- **Market rate report** – provides independent evaluations of roles that are tailored to an individual, department or organisation, and provides quartile pay ranges and typical benefits packages.

- **Croner Simplify Complete** – Croner Simplify is designed to make it easier to manage HR, health and safety, and other business issues. Through a unique combination of expert information, advice and practical online tools, we can offer a proactive service that helps businesses save time and money, and reduce risk.

- **Croner Simplify Employment** – designed to make it easier to manage HR and other business issues. Through a unique combination of expert information, advice and practical online tools, we can offer a proactive service that helps businesses save time and money and reduce risk.

- **Employee Assistance Programme (EAP)** – Croner can provide your business with an EAP for your employees, to help them deal with personal and professional problems which may be affecting their workplace performance, productivity, health and well-being.

To find out more visit: [www.rec.uk.com/croner](http://www.rec.uk.com/croner)
Want to explore growth opportunities or diversify?

Successful businesses all have one thing in common: they recognise how important it is to get advice and support to help them in their business journey. The REC is here to get under the skin of your business and help you drive its success.

Our bespoke consultancy and mentoring service gives you the opportunity to have a non-executive director visit your business and help you evaluate your business plans, whether it is your next strategic move, your first year of trading, diversifying into new sectors, opening overseas or benchmarking your business.

**Price**

£825* per session

* Costs vary depending on your requirements

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**Elite Leaders network**

Elite Leaders consists of monthly small groups of 12–15 regional professionals meeting to discuss tactics and best practice. To be a part of the network costs £6,000 per member per annum, paid monthly. It is a highly regarded peer-to-peer learning, support and development community for recruitment company owners and managers.

**Elite Future Leaders**

Future Leaders is an exclusive programme designed to accelerate the development of your up-and-coming talent. The meetings are chaired by Elite’s industry entrepreneurs and experts.

To find out more visit: [www.rec.uk.com/elite](http://www.rec.uk.com/elite)
Premium industry events

are offered at a discounted rate for REC members.

Talent, Recruitment and Employment Conference (TREC) 2019

4 June, London

Our 2019 flagship event brings together the best from recruitment, HR and talent. TREC 2019 will feature experts from a variety of employers and industry service providers, all in the name of good recruitment.

REC masterclass series with Greg and Chris Savage

17 September 2019, Glasgow | 18 September 2019, Manchester | 19 September 2019, London

In September 2019, Greg and Chris Savage are back in the United Kingdom with their powerful new session, all about ‘selling’ – but not selling as you have been taught it so far.

With the industry evolving, recruiters have to be brilliant at adding value where artificial intelligence can’t! And that means influencing, persuading, advising, consulting, negotiating, and building reputation and brand. These masterclasses will show you how to underpin success in an increasingly automated recruitment world.

IR35 seminars

May–December 2019, various locations across the UK

This regional series of IR35 practical seminars will provide an extensive guide to the legislation and what you need to do to be compliant.

IRP Awards 2019

Rewarding and recognising excellence in recruitment

27 November 2019, London

The Institute of Recruitment Professionals (IRP) Awards celebrate professional excellence and the inspirational work carried out by the recruitment industry’s brightest stars. www.irpawards.com

Interested in attending? Find out more by emailing trec@rec.uk.com.

Look out for further details on these practical seminars and additional IR35 support.
The Institute of Recruitment Professionals

IRP Advocacy

Becoming an IRP Advocate by corporate purchase of IRP membership for your staff is a great way of showing your consultants that your business is invested in their success.

Encouraging staff development and growing your own talent will help to boost your brand and reputation, in turn helping to attract and retain talent, increase productivity and grow profits.

Continuing Professional Development (CPD)

Continuing Professional Development (CPD) is vital to maintaining and building a professional service; it is a key means by which your staff can enhance their knowledge and skills.

As IRP Advocates, your staff can use the CPD portal. This will help your business to identify emerging trends, staff strengths and any potential areas for improvement. You may wish to put staff through a number of short training courses, or an accredited qualification.

More and more clients as part of their tender process like to understand more about the IRP and how many staff are actual members of the IRP.

Meridian Business Support

IRP members saved a total of £86,615.75 in 2016/17 through the IRP lifestyle scheme. *Average member saving 2016/17 [Parliament Hill, The Benefit Management Specialist]

To find out more visit: www.rec-irp.uk.com/CPD

To find out more visit: www.rec-irp.uk.com/advocacy
Accredited recruitment qualifications

Our range of qualifications cater for every recruiter at every stage in their career. Start your staff on a career-changing journey.

Level 2 Certificate in Recruitment Resourcing
Designed to give resourcers the knowledge they require to operate effectively, assess and manage candidates, establish an understanding of the industry and look at both internal processes and regulatory policies.

Level 3 Certificate in Recruitment Practice
The standard for all recruitment consultants and our most popular qualification. It is designed to build knowledge and skills around the fundamentals of recruitment practice, drawing on extensive industry feedback.

Level 3 Certificate in In-House Recruitment
For in-house recruiters, the CertIHR contains all the legislation and best practice information an in-house recruiter needs to know.

Level 4 Diploma in Recruitment Management
Provides your experienced recruiters and new managers with a qualification to develop their management and leadership expertise.

Level 5 Diploma in Recruitment Leadership
This is a degree-level qualification for your senior managers and directors. It’s a strategic-level qualification about the recruitment function, focusing on business planning, financing and strategy.

PRICES EXCLUSIVE FOR REC MEMBERS

L2 (CertRR): prices from £649 (£949 for fast track)
L3 (CertRP): prices from £649 (£949 for fast track)
L3 (CertIHR): prices from £649 (£949 for fast track)
L4 (DipRM): prices from £435 (per module), £2,430 (all modules)
L5 (DipRL): prices from £675 (per module), £4,500 (all modules)

To find out more about our qualifications, including enrolment dates and prices visit: www.rec-irp.uk.com/qualifications
IRP learning

Flexible learning options
The IRP offers a range of open short courses tailored to the needs of today's recruitment workforce. These run throughout the year across the UK. From recruitment essential skills and legal-specific learning, to management and leadership programmes – there is a learning programme for everyone.

You can find the full course listings, dates and locations here: www.rec.uk.com/training

In-company learning
With in-company, we bring our courses to you. Simply pick the course, location and date, and we will run the programme exclusively for your team.

Our existing courses can be delivered at your premises or you can create your own programme by tailoring elements from some of our existing programmes, or we can start from scratch and work with you to design your own.

REC Awarding organisation

Recruitment apprenticeships
You can recruit, train and grow the best talent in recruitment through a funded apprenticeship programme.

REC apprenticeships cover the following levels:

- **The Level 2 apprenticeship** is perfect for those new to the industry. It covers the Level 2 Certificate in Recruitment Resourcing.
- **The Level 3 apprenticeship** is ideal for those who have some experience in recruitment and want to build their knowledge.

The REC is the recognised awarding body for the qualifications that make up these apprenticeships and has approved training providers nationwide.

TO P TIPS

Each and every learning delegate qualifies for a lifelong learner discount, saving 20% on all future bookings on top of your member discount.

PRICES FROM

- In-house one-day standard course: £1,795
- One-day open course: £399 members, £649 non-members
- Webinars: £29 members, £39 non-members
- One-day legal course: £429 members, £679 non-members

To find a centre visit: www.rec.uk.com/centre-listings
To find out more visit: www.rec.uk.com/in-company
Become an accredited business with REC Audited

We know it’s important to help you set your business apart from competitors and add real value to your client relationships.

Through your membership you can access preferential rates on the following products and services aimed to help your business stand out as a quality provider:

REC Audited

REC membership already shows an unrivalled mark of quality with our robust Compliance Test, adherence to the Code of Professional Practice and our complaints and disciplinary process, but for members who want to go one step further, there is no better product on the market that promotes quality than our REC Audited accreditation, the gold standard in recruitment.

This process goes beyond just compliance and begins with an online diagnostic, followed by a bespoke in-company audit by one of our compliance experts. Obtaining REC Audited demonstrates that you’re operating best practice across a variety of areas including:

- Service
- Staff Development
- Diversity and Inclusion
- Client Management

The package also includes a full feedback report, tailored specifically to your business.

PRICE

£1,250 + VAT and expenses

Renewals are every two years and cost £1,050 + VAT and expenses

To find out more visit: www.rec.uk.com/audited
INCREASING CLIENT VALUE

Become independently verified REC Audited Education

REC Audited Education is a must-have for businesses recruiting within education. It ensures you are undertaking all relevant checks when recruiting and vetting, whether that be teachers or those working with vulnerable adults. This accolade will enable schools and education providers to be confident that they are using an accredited supplier, independently verified, putting standards at the centre of their business.

REC Audited Education is one of the Crown Commercial Services preferred accreditation products that is required to supply via the governments framework. It is also named on the Welsh government’s pending education framework.

All REC Audited and REC Audited Education businesses are exempt from taking the REC Compliance Test.

PRICE

£1,250 + VAT and expenses

Renewals are every two years and cost £1,050 + VAT and expenses

TOP TIPS

You gain access to the Audited and Audited Education toolkits when you become accredited. You can download promotional banners and templates that can help you promote your new accolade.

To find out more visit: www.rec.uk.com/auditededucation
Market insights

Report on Jobs is slightly different from the FREE industry research included in your REC membership. It is a monthly publication produced by IHS Markit on behalf of the Recruitment & Employment Confederation and KPMG.

The report features original survey data which provides a comprehensive monthly picture of permanent and temporary recruitment, vacancies and earnings in specific regions and sectors of the UK labour market. This insight can be hugely beneficial when meeting and providing added value to your clients.

REC members can purchase a reduced annual subscription of £450 (compared with £750 for non-members). Alternatively, by joining the Report on Jobs panel and completing the short survey each month, REC members can receive the report for free.

To find out more visit: www.rec.uk.com/reportonjobs
Exclusive member offers

REC business partners are selected for their ability to deliver a unique, specialised offering exclusive to REC members. So whatever product you are looking for, there is likely to be a business partner to suit your needs.

These include:
- Finance and accountancy support (including invoice finance)
- Insurance (credit, private medical and commercial)
- Marketing and social media
- Online job board
- Payroll and back-office support
- Software and web applications (including skills testing)
- Pensions advice

For further information on the special offers provided by our business partners visit: www.rec.uk.com/memberoffers
Our premium business partners

AR Legal

Exclusive offer: We offer REC members a 13% fee calculated on the amount recovered on the member’s behalf instead of our usual 15%.

Services: AR Legal Collections provide a highly professional and reputable debt collection service, with over 25 years of experience. We offer a bespoke debt collection service to large, medium and small businesses with meticulous personal attention.

Contact: Arno Rudolf
Telephone: 020 8202 0730
Email: arno@legaldebtcollectors.co.uk
Web: www.legaldebtcollectors.co.uk

Croner costs

Services: Croner is the UK’s leading provider of HR, Tax, H&S and Pay & Benefits advice, information and software. The following premium products can be purchased with the below discount.

Croner OnSite: One of Croner’s legal experts will visit your business and help resolve any conflicts and disputes.

Online job evaluation tool: The perfect tool for clients looking to build the right job specifications, benchmarked across a variety of industries.

Market rate report: An independent review of roles, provides information on quartile pay ranges and typical benefits packages.

Croner Simplify Suite: Expert advice and practical tools designed to make managing HR, health and safety, and other business issues easy.

Employee Assistance Programme (EAP): Designed to help employees with personal and professional problems affecting their workplace performance, productivity, health and well-being.

Email: cronerquote@rec.uk.com

PRICE

Croner costs vary depending on your requirements but costs will be a minimum of 15% lower than the market rate.
Feefo

**Exclusive offer:** REC members receive the Feefo NPS® (Net Promoter Score®) feature as standard, saving 25% on your monthly subscription.

**Services:** Feefo is the UK’s leading reviews and customer analytics platform, used by more than 4,000 brands worldwide. With powerful tools designed to build trust and improve both the client and candidate experience, Feefo provides real-time insight to ensure service excellence. Use an innovative suite of industry-leading technology to stand out from the competition, unlock valuable insights and establish loyal brand advocates.

**Contact:** Rob Nicklin  
**Telephone:** 020 3762 2936  
**Email:** robert.nicklin@feefo.com  
**Web:** www.feefo.com

Jelf

**Exclusive offer:** Jelf, an award-winning and UK-leading insurance broker, is the preferred insurance partner of the REC, providing members with an enhanced insurance offering. As an REC Member, you can enjoy additional benefits with Jelf, including:

- Interest-free instalments
- No requirement to submit non-standard contracts
- Reduced policy excesses
- Increased indemnity limits
- Enhanced policy wordings, including dishonest acts of temporary workers supplied
- Ability to cater for international placements and contractors working in hazardous occupations or sectors, e.g. oil and gas, rail safety critical
- Discounted premiums

**Contact:** Our dedicated REC team  
**Telephone:** 01905 886 303  
**Email:** rec@jelfgroup.com  
**Web:** www.jelf.com/for-business/rec
KPMG

Exclusive offer: KPMG are offering a broad range of support services for REC members in two areas: expanding internationally and company exit strategies.

Services: KPMG in the UK is a leading provider of professional services, including audit, tax and advisory, delivering integrated strategies to our clients. We work with a range of businesses across all sectors, from large multinational corporates through to fast-growing scale-up and privately owned businesses.

Contact: Oliver Gale
Telephone: 07825 902874
Email: oliver.gale@kpmg.co.uk
Web: www.kpmg.com

LEBC

Exclusive offer: We offer a free, no-obligation audit of your existing auto-enrolment workplace pension scheme. Establish if your business has the best possible option for both your business and your employees.

Services: LEBC Group is a driving force within the independent financial advisory and employee benefits space. Providing support, expert advice and specialist resources, we give you the freedom, confidence and security to make the right choices.

Contact: Andrew Marsden
Telephone: 020 3437 1300
Email: andrewmarsden@lebegroup.com
Web: www.lebcgroup.com
Mitigo

**Exclusive offer:** Working in partnership with REC and its members, Mitigo offers you high-level cybersecurity designed to protect you from loss of client and candidate data, financial fraud, business disruption and damage to your reputation. Going beyond just technology, we assess the risk to your business, make sure you’re secure, train your people, and keep you secure and in control. All for a competitive fixed monthly cost.

**Contact:** Damian Wasey  
**Telephone:** 0161 883 3180  
**Email:** rec@mitigogroup.com  
**Web:** www.mitigogroup.com/rec

PSHP

**Exclusive offer:** Download the free PSHP Wellbeing toolkit at www.rec.uk.com/pshptoolkit

**Services:** Punter Southall Health & Protection are award-winning employee benefit consultants. Part of the Punter Southall group, we work with employers to deliver the right employee benefits to meet their individual needs and budget.

**Contact:** Katy Lyles  
**Telephone:** 01274 588 862  
**Email:** katy.lyles@pshp.co.uk  
**Web:** www.pshp.co.uk

Wave

**Exclusive offer:** As part of our partnership with the REC, we will provide all members with everything they need for their candidate attraction, from the website, to a job distribution and analysis tool and access to some of the best media advertising rates around, all at a low monthly cost.

**Services:** Wave is a recruitment marketing company, and a fully comprehensive solution to your candidate attraction strategy. We focus on developing your online presence, increasing the effectiveness of your advertising, and lowering the cost of your job board contracts.

**Contact:** David Jenkins  
**Telephone:** 0118 986 8900  
**Email:** david.jenkins@wave-rs.co.uk  
**Web:** www.wave-rs.co.uk

Mitigo

**Exclusive offer:** Working in partnership with REC and its members, Mitigo offers you high-level cybersecurity designed to protect you from loss of client and candidate data, financial fraud, business disruption and damage to your reputation. Going beyond just technology, we assess the risk to your business, make sure you’re secure, train your people, and keep you secure and in control. All for a competitive fixed monthly cost.

**Contact:** Damian Wasey  
**Telephone:** 0161 883 3180  
**Email:** rec@mitigogroup.com  
**Web:** www.mitigogroup.com/rec

PSHP

**Exclusive offer:** Download the free PSHP Wellbeing toolkit at www.rec.uk.com/pshptoolkit

**Services:** Punter Southall Health & Protection are award-winning employee benefit consultants. Part of the Punter Southall group, we work with employers to deliver the right employee benefits to meet their individual needs and budget.

**Contact:** Katy Lyles  
**Telephone:** 01274 588 862  
**Email:** katy.lyles@pshp.co.uk  
**Web:** www.pshp.co.uk

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**Exclusive offer:** As part of our partnership with the REC, we will provide all members with everything they need for their candidate attraction, from the website, to a job distribution and analysis tool and access to some of the best media advertising rates around, all at a low monthly cost.

**Services:** Wave is a recruitment marketing company, and a fully comprehensive solution to your candidate attraction strategy. We focus on developing your online presence, increasing the effectiveness of your advertising, and lowering the cost of your job board contracts.

**Contact:** David Jenkins  
**Telephone:** 0118 986 8900  
**Email:** david.jenkins@wave-rs.co.uk  
**Web:** www.wave-rs.co.uk
REC business partners

8x8

**Exclusive offer:** REC members receive a 10% discount on 8x8 service costs.

**Services:** 8x8 provide recruitment companies with an easy-to-use communications platform. Incorporating voice, video, messaging and meetings into a single application which can be used anywhere from any device. Integrated into your ATS, providing context to every call, and reducing the time spent updating candidate records.

**Contact:** David Chase  **Telephone:** 020 7096 6038  
**Email:** david.chase@8x8.com  **Web:** www.8x8.com

Advance

**Exclusive offer:** FCSA-accredited member with expertise in IR35, a leading provider of ethical, tailor-made solutions delivered through world-class service, looking to add value to our partners.

**Services:** IR35, Supervision, Director & Control (SDC), off-payroll, MSC, onshore employment intermediaries, T&S and salary-sacrifice reforms, insurance, supply chain compliance, FCSA-accredited member. We also have excellent working relationships with leading industry advisors at EY.

**Contact:** Anna Sills  **Telephone:** 01244 564564  
**Email:** anna.sills@advance.online  **Web:** www.advance.online

Allied Irish Bank (AIB)

**Exclusive offer:** Free invoice discounting review plus REC members will not be charged an arrangement or renewal fee should you take out an invoice discounting facility with us.

**Services:** Allied Irish Bank (GB) is a bank operating in the UK as a subsidiary of Allied Irish Bank. We specialise in offering owner-managed businesses all the products and services they need. As specialists in our field we continue to establish ourselves as ‘first choice’ for businesses by providing a relationship-focused alternative to the traditional high street banks.

**Contact:** Louise Skidmore  **Telephone:** 07392 129197  
**Email:** louise.a.skidmore@aib.ie  **Web:** www.aibgb.co.uk

Bob

**Exclusive offer:**
- A special discount to bob’s core HR platform for the first year
- Free talent management consultation
- Access to ongoing support

**Services:** Hi bob is an intuitive, flexible and engaging people management platform that helps recruitment businesses streamline their HR admin and improve their employee experience. bob also provides data-driven insights so that companies can get a full picture of their employees’ life at work.

**Contact:** Ed Kyei  **Telephone:** 020 3865 5379  
**Email:** ed.kyei@hibob.io  **Web:** www.hibob.io
EXCLUSIVE MEMBER OFFERS

Boomerang Back Office

**Exclusive offer:** Discounts for REC members plus we offer one month free on Accountancy, Timesheet Portal, and MI.

**Services:** Boomerang Back Office offer technology-based accounts, payroll, timesheets, MI and funding – all the tools you need, in one place. This portfolio of services helps save you time and money and ensure you remain compliant, allowing you to focus on growing your business.

**Contact:** Paul Dewick  
**Telephone:** 01244 527300  
**Email:** paul.dewick@boomerangbackoffice.co.uk  
**Web:** www.boomerangbackoffice.co.uk

Brookson One

**Exclusive offer:** REC members will receive FREE technical and legislative updates.

**Services:** Brookson One is a specialist provider of accountancy, tax advice and support services to the self-employed, supporting them in their chosen way of working through our limited company, CIS and umbrella company services. Our extensive agency support team are on hand to support recruiters with advice and support regarding industry compliance, including IR35.

**Contact:** Paul Lloyd  
**Telephone:** 01925 694 521  
**Email:** paul.lloyd@brooksonone.co.uk  
**Web:** www.brooksonone.co.uk/recruiters

Erecruit

**Services:** Adapt, previously known as Bond AdaptUX, provides the ultimate user experience to maximise business performance for fast-growing firms, helping you make more placements and manage the entire recruitment cycle. SaaS that brings together a powerful CRM, searching, sourcing and business intelligence into an intuitive platform.

TempBuddy enables you to get your best workers to the right place in record time, paid promptly and accurately. Our award-winning temporary workforce platform and mobile app improves the customer experience and revolutionises the entire process by integrating real-time availability, scheduling, deployment, time capture, pay and bill, and compliance.

**Contact:** Rachael Moss  
**Telephone:** 020 3627 6323  
**Email:** rmoss@erecruit.com  
**Web:** www.erecruit.com

First Freelance

**Exclusive offer:**
- Free IR35 contractor supply chain review
- Free training from a selection of contractor workshops covering the latest tax legislation and compliance updates
- Free consultancy advice to help agencies identify non-compliance in the supply chain and prevent financial and reputational risk

First Freelance is a longstanding REC Business Partner. The award-winning firm supports many of the UK’s leading agencies with compliant umbrella employment and contractor accountancy services.

**Contact:** Mark Beal-Preston  
**Telephone:** 020 7148 1580  
**Email:** mark@firstfreelance.com  
**Web:** www.firstfreelance.com
**Flo**

**Exclusive offer:** REC members benefit from a 15% software subscription discount.

**Services:** Flo Software’s real-time, cloud-based solution makes it easier to manage your temporary recruitment agency, providing all of the tools needed to effectively run your business. Our clients range from new start-ups keen to move away from time-consuming spreadsheets, to larger clients whose growth requires a more sophisticated approach.

**Contact:** Nathan Golby  
**Telephone:** 0345 872 3616  
**Email:** nathan@flo.co.uk  
**Web:** www.flo.co.uk

**Giant**

**Services:** Specialising in software and professional services for the management of temporary workers, giant offers free legislative updates and advice to minimise your financial and reputational risk – legislative consultation and updates; compliance and PSL review; audit.

**Contact:** Emma Naylor  
**Telephone:** 0330 024 0946  
**Email:** emma.naylor@giantgroup.com  
**Web:** www.giantgroup.com

**ISV**

**Exclusive offer:** Half-price set-up fees for PAYG or first month free on 12-month agreements.

**Services:** At ISV we believe in helping you find the right people, for the right jobs. To achieve this, we provide what we believe is the best candidate testing and training software available. In fact, our core product is the UK’s number 1 choice for recruiters when it comes to skills testing.

**Contact:** Amanda Davies  
**Telephone:** 0800 051 9410  
**Email:** enquiries@isv.online  
**Web:** www.isv.online

**New Millennia**

**Exclusive offer:** New Millennia are offering REC members a discount on the gross weekly invoice value on the temp/contract side of your business (offer dependent on type of workers and sector).

**Services:** New Millennia provide a full back-office function – payroll, invoicing, credit control, credit checks (no additional cost) – and provide all the legal documentation whilst funding the whole transaction.

**Contact:** Paul O’Rourke, Operations Director  
**Telephone:** 0161 337 9882  
**Email:** porourke@nmgroup.co.uk  
**Web:** www.newmillennia.co.uk
**OrangeGenie**

**Exclusive offer:** Free to REC members for the first year.

**Services:** OrangeGenie Compliance offers an annual bespoke contract providing access to our technical helpline, webinars, staff induction training, guides, and insights designed to add real value and knowledge to you, your contractors, and your hirers. Support with all aspects of compliance and selection of preferred suppliers is included in the service. Delivered at your premises or online to reduce staff time away from the sales floor.

**Contact:** Business Development Team **Telephone:** 01296 468 185  
**Email:** andrew.webster@orangegenie.co.uk **Web:** www.orangegenie.com

**Outsauce**

**Exclusive offer:** 15 years of experience within the recruitment sector has enabled us to tailor our Finance, Payroll, and Credit Control packages for clients recruiting into any sector. As an REC member, you can benefit from a free set-up, usually worth £500, and 10% discount on service fee for the first year.

**Contact:** Mike Boswell **Telephone:** 0330 100 8695  
**Email:** mike.boswell@outsauce.net **Web:** www.outsauce.net

**PAB**

**Exclusive offer:** Discount on fees, fixed prices, and capped fees.

PAB’s specialist team brings a comprehensive range of language services, including translation into over 200 languages, localisation, and cultural awareness for the recruitment and employment industry. Speak to PAB for more information on unique REC member savings.

**Contact:** Ruta Rubina **Telephone:** 01205 310 004 | 01206 573 777  
**Email:** ruta@pablanguages.co.uk  
**Web:** www.pablanguages.co.uk

**PGC**

**Exclusive offer:** Free consultation to any REC members for queries relating to the USA and Canada.

**Services:** Precision Global Consulting is a workforce management platform that employs workers on our clients’ behalf across the US and Canada.

We take on legal responsibility for those workers, managing payroll, taxes, insurances, benefits, contracts, compliance and day-to-day HR issues for you. We make the process seamless and the complex simple.

**Contact:** Jeremy Wastall **Telephone:** 07881 336825  
**Email:** jeremy.wastall@pgcgroup.com  
**Web:** www.pgcgroup.com
Pixid UK

**Exclusive offer:** REC Members can sign up and use myPixid for at least three months, without cost or obligation.

**Services:** Pixid is a European leader in end-to-end, cloud-based recruitment solutions and Pixid UK is now transforming the UK temporary workforce management sector with myPixid. This streamlined, cost-effective and agency-driven VMS will radically change the way agencies deliver results and grow business.

**Contact:** Mark Kieve  **Telephone:** 0333 005 1685  
**Email:** m.kieve@pixid.co.uk  **Web:** www.pixid.co.uk

PrimePro

**Exclusive offer:** With an exclusive offer to all REC members enjoy one day free online setup and training included by quoting REC19.

**Services:** PrimePro™ & PrimePay™ are a new, fresh, easy-to-use cloud-based front- and back-office recruitment system setting new standards in delivering fast and efficient modern software that equips your consultants to fill more bookings and payroll them with speed and accuracy.

So, if you want to see what’s shaking up the recruitment software industry, why not book a demo and ensure you can surpass your competition?

**Contact:** Adrian Kruger  **Telephone:** 0333 101 4455  
**Email:** Adrian.kruger@247prime.co.uk  **Web:** www.primepro.net

Professional Advantage

**Services:** 1Staff, built on Microsoft Dynamics 365, is an applicant tracking CRM developed specifically for recruitment companies. Modules include job orders, applications, assignments, comprehensive compliance, candidate portal, enhanced DocuSign functionality and native integration with Microsoft Office and Power BI.

**Contact:** Vanessa Dal Busco  **Telephone:** 020 7268 9809  
**Email:** vanessa.dalbusco@professionaladvantage.co.uk  
**Web:** www.professionaladvantage.co.uk

QX Ltd

**Exclusive offer:** Our unique offer includes 10% discount and a free trial of the below services to all REC members, and free use of our compliance CRM tailored for public sector agencies.

**Services:** 360-degree recruitment, accounting, and payroll solutions for recruitment agencies. As a leading back-office service provider with a team of over 800 professionals, we bring highest quality solutions and services tailored specifically for REC members.

**Contact:** Pom Chakravarti  **Telephone:** 0845 838 2462  
**Email:** contact@qxrecruitment.com | contact@qxltd.com  
**Web:** www.qxrecruitment.com | www.qxltd.com
EXCLUSIVE MEMBER OFFERS

Revelis

Exclusive offer: MeRevelis specialises in arranging bespoke recruitment finance packages. Due to our unique partnerships with UK lenders, we have negotiated, for REC members, reductions of at least 20% in minimum fees for the year. We are a free, no-obligation service and guarantee to beat your current quote, like-for-like.

Contact: Ana Fawdry  Telephone: 01206 984884
Email: afa@revelis.co.uk  Web: www.reveliscapitalgroup.com

Saffery Champness

Exclusive offer: The unique offer to REC members includes a free initial meeting with one of our recruitment sector specialist team and to receive a free copy of our annual financial benchmarking survey report for recruitment businesses.

Services: A knowledgeable and trusted adviser to the recruitment sector. Services we provide to recruitment businesses include:
- Value-added and sector-tailored audit, accounts and company tax
- Corporate finance advice
- Implementing share option schemes
- Profit extraction planning
- Employee taxation and incentives
- Succession and exit planning
- IR35 compliance
- VAT advice

Contact: Simon Kite  Telephone: 0161 200 8383
Email: simon.kite@saffery.com  Web: www.saffery.com

Solvo Vir

Exclusive offer: Every 16–18-year-old apprentice our talent engagement team recruits will receive a £50 high street voucher after six months.

Services: Solvo Vir delivers apprenticeship training in:
- Recruitment resourcing (includes CertRR)
- Recruitment consultancy (includes CertRP)

We also offer apprenticeship training in: accountancy, leadership & management, business administration and customer service.

Contact: Cat Doyle  Telephone: 07736 294427
Email: cat.doyle@solvovir.co.uk  Web: www.solvovir.co.uk

Voyager Software Ltd

Exclusive offer: Free user training for REC Members when placing your first order with Voyager.*

Services: Voyager is a leading provider of innovative recruitment software and have been proud REC Business Partners since 2008.

Whatever your requirements, Voyager offers a product, pricing model and deployment type to suit every recruiter. Contact them today for a demonstration.

Contact: Paul Thompson  Telephone: 0800 008 6262
Email: sales@voyagersoftware.com  Web: www.voyagersoftware.com

*Subject to terms and conditions.
White Oak UK

Exclusive offer: As an REC member, you will enjoy a number of benefits with White Oak UK, including:

- Funding for a range of business purposes, from fees and contract placements, to taxation, equipment business development and commercial mortgages
- Quick and easy to apply
- Decisions on finance typically within two hours
- Streamlined paperwork with the option of digitally signed documents
- Funds typically available in as little as 24 hours
- Rated number 1 non-bank business provider on Feefo

For over 30 years, White Oak UK have provided leading finance solutions to UK businesses.

Contact: Allan Ross  Telephone: 07706 196205  Email: allan.ross@whiteoakuk.com  Web: www.whiteoakuk.com

Contact

REC Audited and Audited Education
Telephone: 020 7009 2100  Email: info@rec.uk.com
Web: www.rec.uk.com/audited

REC Business Consultancy & Mentoring
Telephone: 020 7009 2100  Email: info@rec.uk.com
Web: www.rec.uk.com/consultancy

REC Legal Helpline
Telephone: 020 7009 2199  Email: legal@rec.uk.com
Web: www.rec.uk.com/legal-resource

Recruitment Learning
Telephone: 020 7009 2100  Email: info@rec.uk.com

Recruitment Qualifications
Telephone: 020 7009 2155  Email: info@rec-irp.uk.com
Web: www.rec-irp.uk.com/qualifications

IRP Advocacy
Telephone: 020 7009 2155  Email: info@rec-irp.uk.com
Web: www.rec-irp.uk.com/advocacy

IRP Membership
Telephone: 020 7009 2155  Email: info@rec-irp.uk.com
Web: www.rec-irp.uk.com

General enquiries
Call your account manager on 020 7009 2100
Recruitment’s biggest lobbying voice
The source of recruitment knowledge
Raising recruitment standards
Developing successful careers in recruitment
Exceeding members’ expectations through business support

Jobs transform lives, which is why we are building the best recruitment industry in the world. As the professional body for recruitment we’re determined to make businesses more successful by helping them secure the people they need.

We are absolutely passionate and totally committed in this pursuit for recruiters, employers, and the people they hire.

Find out more about the Recruitment & Employment Confederation at www.rec.uk.com